



Leading Healthcare Transformation
Strategy | Finance | Operations | Development

Health System Advisory Services



Leading Healthcare Transformation

DCCS is a national full-service healthcare consulting company focused on providing financial, operational, business development, and strategic advisory services.

We assist health systems with operational and financial support to improve quality of care, patient and staff satisfaction while strengthening the bottom line.

DCCS Operational & Financial Advisory Services

DCCS conducts a deep review of financial and operational performance. We identify root causes and put forward implementable steps that improve a health system's operational processes and financial position.

The DCCS team of physician, nursing, operational, and financial advisors partner with your leadership team to produce sustainable operating margin improvements in a timely and effective manner.



Whatever challenges your health system is facing:

- Audit and Compliance
- Cardiovascular Services
- Clinical & Operational Services
- Emergency and Hospital Medicine
- Finance, Analytics & Budgeting
- Human Resources
- Interim Management
- Laboratory Services
- Master Facility Planning
- Nursing Services
- Permanent Search
- Strategic Planning & Governance
- Supply Chain
- Surgery Management

Together, We Can Fix it.

DCCS Relevant Financial Repositioning Projects

Multi-Hospital Health System: Implemented \$30 million Enterprise Financial Performance Improvement Work Plan *(\$32 million achieved).*

Regional Health System: Implemented \$10 million Enterprise Financial Performance Improvement Work Plan *(\$14 million achieved)*

Community Hospital: Implemented \$7 million Enterprise Financial Performance Improvement Work Plan *(\$9 million achieved).*

Rural Hospital: Implemented \$5 million Enterprise Financial Performance Improvement Work Plan *(\$6 million achieved).*





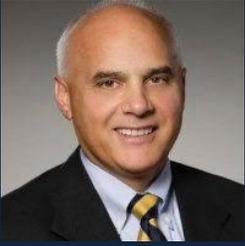
Words From Our Clients

“The DCCS Engagement was a success that came during an important time in the Hospital’s history.”

Diane Shugrue, President & CEO
Glens Falls Hospital

“Your consultation through our successful merger was greatly valued as you participated within both sides of the process.”

Lewis Zulick, MD, President & CEO
William Young, Board Vice Chairman
Clifton Springs Hospital



David Capone, FHFMA, FACHE | CEO & Founder, DCCS Consulting, LLC

A results-oriented healthcare executive with a steadily advancing 30-year career, and a continuous track record of successes working within free-standing community hospitals, national health systems, and “turnaround” consulting. A values-based decision maker, strong communicator, and team builder, working with entrepreneurial skill developed in both urban and rural markets, in the areas of healthcare administration; governance; finance & treasury; business development; medical group management; hospital operations; managed care contracting; IT; public relations & marketing; strategic planning; and the development of integrated provider networks.

- National Healthcare Consulting experience working within the “Intensive Resource Group” Cambio, LLC
- National Healthcare System experience working 7 years Catholic Health East as regional health corporation CFO.
- 25-year C-suite executive (Chief Financial Officer, Chief Operating Officer, Chief Information Officer)

Relevant Financial Repositioning Engagements

- Large health system assessment & implementation: \$30 million turnaround work plan.
 - \$30 million target achieved in year 1.
- \$300m Revenue Hospital: Implemented \$10 million operating margin improve work plan
 - Target exceeded by 40%, \$14M in year 1.
- Regional health system: development and implement of \$9 million operating margin improvement work plan.
 - Target achieved in year 1.

Other Unique Accomplishments

Provided service line and enterprise level financial proforma advisory support for a new ambulatory care center, with a building project cost of \$371,000,000, for the largest multi-specialty physician group practice in Washington D.C.

Provided service line and enterprise level financial proforma advisory support for a new surgical tower, with a building project cost of \$151,000,000, for a prominent Children’s Hospital, Mami, FL.

Lead CFO in the successful development of the Mohawk Valley Heart Institute, a multi-hospital joint venture that went from zero to greater than 500 open heart surgeries within first 3 years of operation.

Assisted with the financial design and implementation of Central New York Medical Systems, producing a four hospital, 250 physician closed provider network, designed for managed care risk contracting.

Engaged to assist a 3-hospital merger for “Go/No Go” Board decision (merger completed within six months)

Assisted “going concern” LTAC hospital to stabilize and merge with regional health system. (Merger completed within six months)

Assisted Large Health System with Board level analysis labor savings consolidating 2 Hospitals into new Hospital (project completed 45 days)