



Leading Healthcare Transformation Strategy | Finance | Operations | Development

Health System Advisory Services



Leading Healthcare Transformation

DCCS is a national full-service healthcare consulting company focused on providing financial, operational, business development, and strategic advisory services.

We assist health systems with operational and financial support to improve quality of care, patient and staff satisfaction while strengthening the bottom line.

Improving Health System Operations

Through a value-based approach, our team of physician, nursing, operational, and financial advisors work side-by-side with your leaders to inspire hospital staff and providers to engage in positive change.

Whatever challenges your health system is facing:

- Audit and Compliance
- Cardiovascular Services
- Emergency and Hospital Medicine
- Finance, Analytics & Budgeting
- Human Resources
- Interim & Permanent Search
- Laboratory Services
- Master Facility Planning
- Nursing Services
- Operational Consulting
- Service Line Planning
- Strategic Planning & Governance
- Supply Chain
- Surgery Management
- Quality Management

Together, We Can Fix it.

Example Financial Repositioning Projects

Multi-Hospital Health System: Implemented \$30 million Enterprise Financial Performance Improvement Work Plan *(\$32 million achieved)*.

Regional Health System: Implemented \$10 million Enterprise Financial Performance Improvement Work Plan **(\$14 million achieved)**

Community Hospital: Implemented \$7 million Enterprise Financial Performance Improvement Work Plan (\$9 million achieved).

Rural Hospital: Implemented \$5 million Enterprise Financial Performance Improvement Work Plan (\$6 million achieved).





Example DCCS Margin Improvement Results

Client Required:

Surgery Staffing Optimization

• \$2.2M Reduction in agency and overtime expenses

Client Required:

Patient Status Determination Support

• \$16M (5.9%) operating margin improvement

Client Required:

Supply Chain Margin Improvement

- \$19M net revenue improvement
- 21% supply, purchased services, and pharma expense reduction

Words From Our Clients

"The DCCS Engagement was a success that came during an important time in the Hospital's history."

Diane Shugrue, President & CEO

Glens Falls Hospital

"Your consultation through our successful merger was greatly valued as you participated within both sides of the process."

> Lewis Zulick, MD, President & CEO William Young, Board Vice Chairman Clifton Springs Hospital

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